

# Profile of the Lithuanian investor in 2021

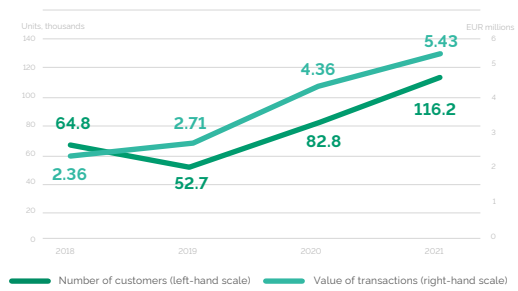
ISSN 3030-1181 (online)



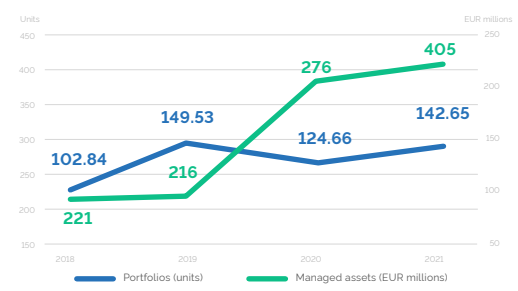
### INVESTMENT SERVICE PROVIDERS ESTABLISHED IN LITHUANIA

<b>5</b> banks providing investment services	<b>10</b> financial brokerage companies
<b>10</b> asset management companies providing portfolio management services	<b>1</b> branches of foreign financial brokerage companies
<b>2</b> foreign bank branches	<b>3</b> financial advisory companies

### Number of financial instruments accounts and value of transactions



### Portfolio management of non-professional customers



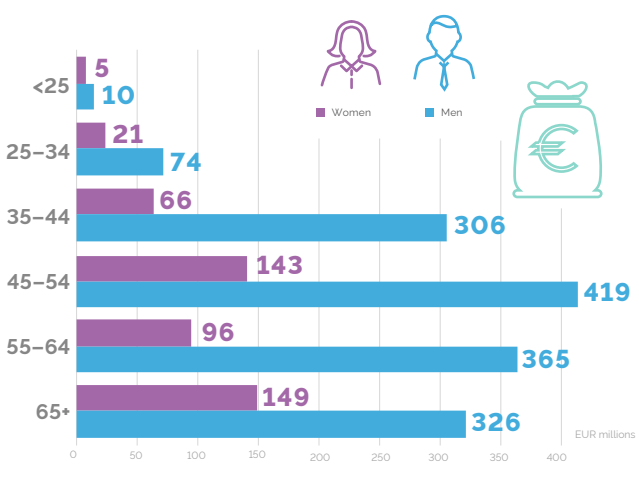
### INVESTORS

- €142.65 million** portfolio value
- 405** portfolio management agreements for non-professional customers
- 70,000** clients with financial instruments accounts containing balances of securities\*
- €1.98 billion** value of assets in financial instruments accounts at the end of 2021

Most investment assets are managed by men, with the value of assets accumulated in their financial instruments accounts accounting for over 75% of total investor assets at the end of 2021.

\*The client may have multiple accounts with different entities.

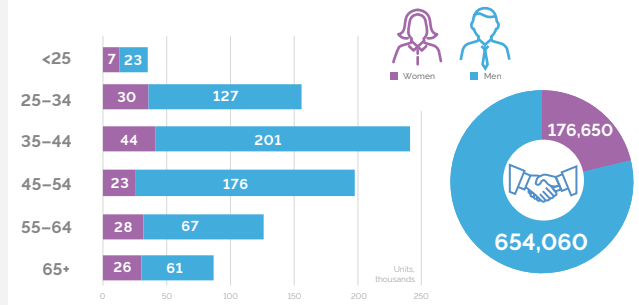
### Value of holdings of financial instruments in securities accounts



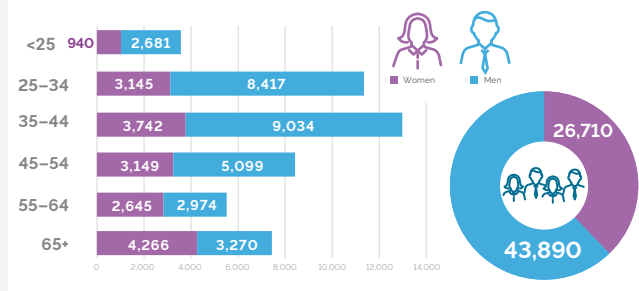
### ACTIVE INVESTORS

- <60%** The most active investors in 2021 were men aged 25-54, accounting for over 60% of all transactions in 2021.
- 26,713** women investors
- 43,889** men investors
- 830,000** transactions made
- 49,362** persons who used brokers

### Number of transactions made



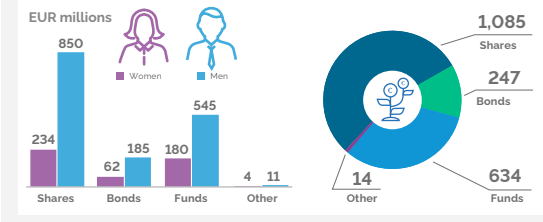
### Number of persons intermediated



### DISTRIBUTION OF INVESTMENTS BY ASSET CLASSES

- €1.085 billion** Investment in shares, i.e. 55% of all investments
- 57%** Men's investment portfolios are more risky than those of women: men allocate 57% for investment in shares
- 45%** Mostly men aged 35-54 invest in shares: investors in this age group own 45% of the total assets of equity investors

### Breakdown of investments by asset class



### Investors by age group

